

# dry facts

...from BRY-AIR

JAN-FEB-MAR '99

VOL.9 NO. 1

1  
9  
9  
9

## Show Time

It was a 'roller coaster' of a Quarter with trade show participations and seminar across 3 continents . . . 5 countries - India, Singapore, China, USA and Germany. We were "floored" by the overwhelming response at our booths and presentations. We bring you a 'Snapshot' review !!

AHR EXPO'99 - Chicago



### The Show goes on...

Look out for our booths at



ASEANPLAS'99 - Singapore

CHINA REFRIGERATION'99 - Beijing



October 1-5, 1999  
Pune, India



October 26-29, 1999  
Beijing, China

IAQ Seminar'99 - Delhi



ISH'99 Frankfurt



December 1-4, 1999  
Hyderabad, India



**HAYAT PHARMACEUTICAL CO. LTD.**

Phone 4162607 Fax - 062-6-4163016/645663 PO Box 1564 Arabian 11118 Jordan

date : 28/6/1998  
Ref : 110/G.K./98

Messers : Bry-Air LTD, CO./ India  
Attention : Mr. Sanjeev Sach deva

**Dear Sanjeev,**

Allow me to extend my thanks, and satisfaction to the two dehumidifier units installed here at Hayat Pharmaceutical industries under the models MVB 30c roughly 3 years ago. During these years we had encountered minor problems from said units.

The simple design and the Hi-degree of maintainability kept these units running at almost trouble free condition, and when compared with other AHU,s (other manufacturer). Bry-Air units were ranked first to us in terms of performance and low down times. These units had reached for example R.H.% of 9% and better. To summed it all, we at Hayat Pharmaceutical are technically satisfied from the output that Bry-Air had delivered to us over these years.

Best wishes to the personal of Bry-Air company, and hope to look forward for any mutual benefits in the future.

Best Regards,

Ghasan Kurdi.

Reprinted from original letter



**Bry-Air EGGPLAST**

**MOULD TEMPERATURE CONTOLLERS ...  
BTC SERIES**



Designed and engineered to provide precise temperature control, the Bry-Air Mould Temperature Controller is a perfect match for your Plastics Moulding Machine.

The new Bry-Air Mould Temperature Controller is designed to maintain constant temperature of mould used in injection moulding process and esures:

- Increase in product efficiency.
- Final glossy finish to product.
- Reduces product shrinkage.
- Eliminates product weld line.
- Provides product consistency.

**Bry-Air EGGPLAST**

**VOLUMETRIC  
DOSERS ...  
BVD Series**



**B**ry-Air Volumetric Doser assures thorough and accurate dosing and blending of virgin

matrial, regrind material, additives, fillers, and master batches.

**We have it  
all at the  
Bry-Air  
One Stop Shop**

**Drying & Conveying**

- Dehumidifying Dryers
- Hot Air Dryers
- Hoppers & Auto Loaders
- Centralised Conveying Systems up to 8-STN

**Dosing & Blending**

- Volumetric Dosers
- Gravimetric Blenders

**Temperature Control**

- Mould Temperature Controllers
- Chillers

**SPECIALITIES**

- Mould Dehumidification Systems
- PET Drying Package
- Robotics

**Recycling**

- Granulators
- Shredders



WHEN MOISTURE IS TORTURE !

Dry Air on "Rent"

WHY DO YOU NEED DRY AIR ?

The need for "dry air" of humidity control is known to all. Over the years, we have been reaching out to you with Dry Air stories the *Dry-facts*, our quarterly newsletter.

There are many industrial processes and manufacturing procedures which require close control of the humidity conditions to ensure product and process quality. Typically, humidity control or dehumidification is necessary to :

- Prevent corrosion  
- organic and inorganic.
- Control or retard microbial growth.
- Reduce storage losses.
- Ensure quality processing and packaging.
- Restore damage caused by water.

WHERE DO YOU NEED DRY-AIR ON "RENT"?

Some core areas where you need dry air on rent for optimum results include :



- Blasting and Coating Process
- Water Damage Restoration
- Pharmaceutical Manufacturing
- Reseach Activities
- Process Industry
- Marine Industry
- Storage Warehouses
- Packaging Process
- Petrochemical Tanks
- Power Plants

THE BRY-AIR SOLUTION

**Bry-Air** is always devising ways and means to support you better for your "**dry-air**" needs ... whether it is for a short time (temporary) or a long term (permanent) need.

To support you for your short term needs

**Bry-Air** has launched ...  
Technical Drying Services (Asia) Pvt. Ltd.



WHY DO YOU NEED "DRY-AIR" ON RENT ?

The need for dehumidification, to control the ambient conditions, in research, prodcution, processing and packaging industry has been recognized for long. However, some time the need to control humidity is short term. Typically, the need for dehumidification for short-term may be due to any one of the given reasons ...

- To postpone Capital outlay.
- To tackle seasonal/ temporary or an immediate requirement.
- To try and test the suitability of the equiment and process, before purchase.
- To fulfill specialised needs like Special Drying chamber for small objects like Wood Handicraft items, Flowers and others.
- To maintain special ambient conditions in storage containers and warehouses.
- To restore damage due to floods, water seepage, pipe leakage etc. and many others.

**TDS** will provide "dry air on rent" round the clock for your short term drying problems.

To effectively address your short term and temporary dehumidification needs, "**in real time**", at TDS we have adopted a pioneer approach of "**Round the clock**" service.

We shall be available to tackle your humidity problems **24 hours a day, 7 days a week**, backed by years of experience and top-of-the-line equipment and tools.

*(Curently the services offered by TDS is available only in India. However, we will soon be expanding our sphere of operation.) And ! Of course, for your long term dry air the Airgineers at Arctic India Sales and Bry-Air are always there.*





## IN THAILAND



In line with our philosophy of "being never too far" from our customers, Bry-Air has opened a full fledged Representative's office in Thailand.

The Bry-Air office now provides quick and effective support to the market, complimenting the support provided by Global Tech, Bry-Air's agent in Thailand.

Global Tech, headed by Mr. Totsapon Santitewagun, is a leader in pharmaceutical clean rooms and airconditioning, which compliments the Bry-Air range of products.

Bry-Air has many prestigious installations in Thailand . . . . .

- Thailand Princess Library
- Thai Army Pharma Factory
- Medicap Ltd.
- The Boots Manufacturing
- TV Station Channel
- Shangri-La Hotel
- Carsberg Beer

*So get in touch with Global Tech - Bry-Air office today for your dry air needs.*

Fax : 66-2-5390696, E-Mail : [bryairt@cscoms.com](mailto:bryairt@cscoms.com)

# STOP PRESS

## Dryfacts in Chinese.

The first issue of our **Bilingual Dry-facts** is out.

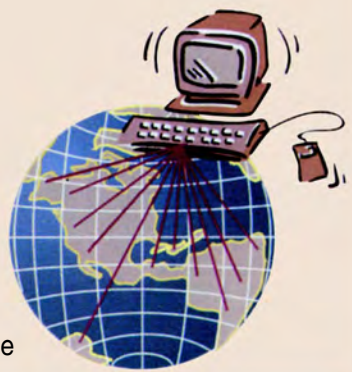
*Dry-facts*, Chinese edition, carries forward the "Dry Air" saga into China. We welcome our readers in China to the "Dry-Air . . . *Dry-facts*" family.



### Our IT team who keeps us connected



## Help us to communicate with you better



To reach you effectively, we are updating our database

Please fax/mail us the enclosed updation from and tell us if we have communications details right.

Do not forget to put down you E-mail No.

**YOU CAN ALSO E-MAIL THIS INFORMATION.**

## Bry-Air

<p><b>BRY-AIR (ASIA) Pvt. Ltd.</b> 20, Rajpur Road Delhi - 110 054 <b>INDIA</b> Phone : 91-11-3912800 Fax : 91-11-3915127 E-Mail : <a href="mailto:enquire@pahwa.com">enquire@pahwa.com</a> Website: <a href="http://www.bryair.com">www.bryair.com</a></p>	<p><b>BRY-AIR (MALAYSIA) Sdn. Bhd.</b> (197712-W) Lot 11 Jalan P/7, Bangi Ind. Est. 43650 Bandar Baru Bangi, Selangor-<b>MALAYSIA</b> Phone : 60-3-89256622 Fax : 60-3-89259957 E-Mail : <a href="mailto:bam@bryair.com.my">bam@bryair.com.my</a> Website: <a href="http://www.bryair.com.my">www.bryair.com.my</a></p>	<p><b>BRY-AIR, INC.</b> 10793 St. Rt. 37 W Sunbury, Ohio 43074 <b>USA</b> Phone : 740-965-2974 Fax : 740-965-5470 E-Mail : <a href="mailto:bryair1@AOL.com">bryair1@AOL.com</a> Website: <a href="http://www.bry-air.com">www.bry-air.com</a></p>	<p><b>BRY-AIR (THAILAND)</b> Phone : 66-2-5386217, 5397018 : 66-2-9343532 Fax : 66-2-5390695 E-Mail : <a href="mailto:totsapon@mozart.inet.co.th">totsapon@mozart.inet.co.th</a> <b>BRY-AIR (INDONESIA)</b> Phone : 62-21-4533526, 45846579 Fax : 62-21-45846578 E-Mail : <a href="mailto:atrima@uninet.net.id">atrima@uninet.net.id</a></p>	<p><b>BRY-AIR (CHINA)</b> Phone : 86-21-64684337 (D) 64868888 Ext. 263/264 Telefax : 86-21-64869791 E-Mail : <a href="mailto:bryairc@online.sh.cn">bryairc@online.sh.cn</a> Website: <a href="http://www.bryair.com.cn">www.bryair.com.cn</a></p> <p><b>BRY-AIR (KOREA)</b> Phone : 82-2-5120556 Fax : 82-2-5120557 E-Mail : <a href="mailto:drikr@chollian.net">drikr@chollian.net</a> Website: <a href="http://www.drikr.co.kr">www.drikr.co.kr</a></p>	<p><b>BRY-AIR (DUBAI)</b> Phone : 971-4-2868669 Telefax: 971-4-2868645 E-Mail : <a href="mailto:bryair@emirates.net.ae">bryair@emirates.net.ae</a></p>
---	---	---	--	---	--